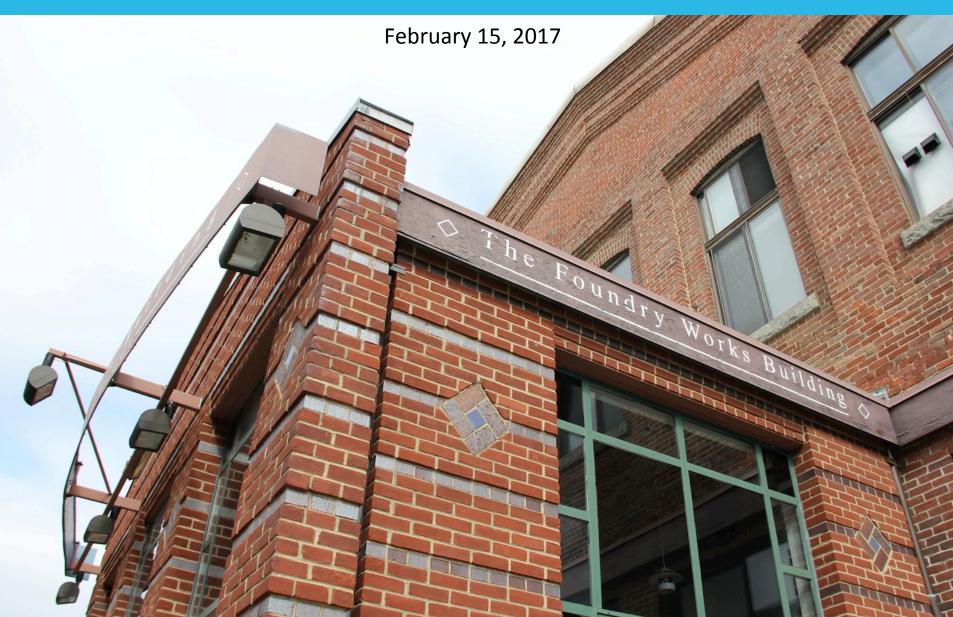
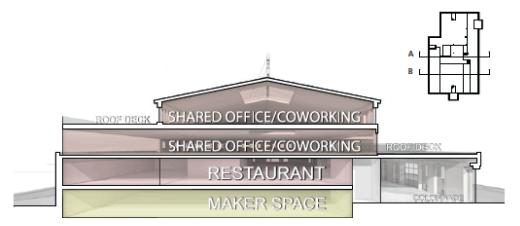
#### Foundry Building, Cambridge, MA DEMONSTRATION PROJECT PLAN - UPDATE



## **Private Developer Partner Model**



**Building Section A** 



**Building Section B** 



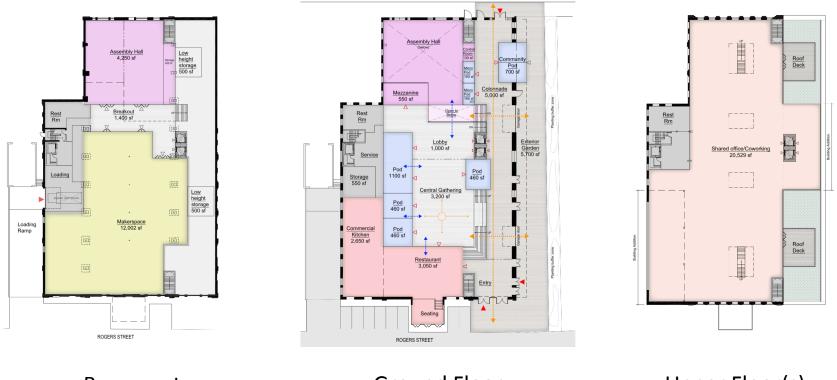
#### **Evaluation of Process:**

- Unable to negotiate a sublease to satisfy community expectations
- Private equity not able to delivery building Vision

## Shared Use of Space

"Utilizing flexible space for multiple uses throughout time of day / week / year to maximize diverse participation"

- Concerns raised regarding governance and permanence

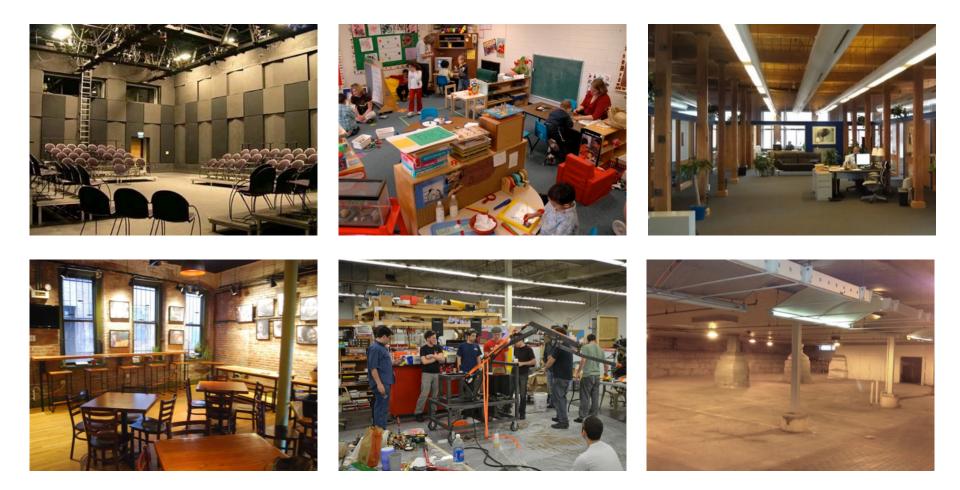


Basement

**Ground Floor** 

Upper Floor(s)

### **Re-Assess Range of Uses**



What does the community want in the building? How to maximize flexibility between uses ?

# Previous Community Engagement & Recent Testimony

Feedback Emphasis:

- Visual & Performance Arts
- Workforce Development
- Multi-Generational Facility
- Overlapping Uses



#### Community Work Session 2015

## **Foundry Vision:**

The Foundry is a facility that fosters the creativity and innovation of Kendall Square in a collaborative environment with a mix of cultural, educational, and commercial uses serving a broad sector of Cambridge residents.



The renovated multipurpose building is designed for flexibility and is accessible, inclusive, and welcoming to the public. The activities within are multigenerational and multicultural providing a citywide and neighborhood resource that is financially sustainable for years to come.

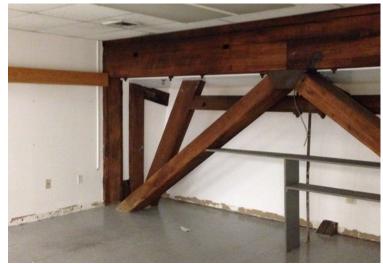
## **Project Objectives:**

Innovative Programs: shared use; collaborative environment; workforce training to prepare residents and youth; STEAM activities

**Physical Assets:** support viable economic activity and productive community use

**Operational Oversight:** financially sustainable; ongoing management

Financial Feasibility: public/private partnership

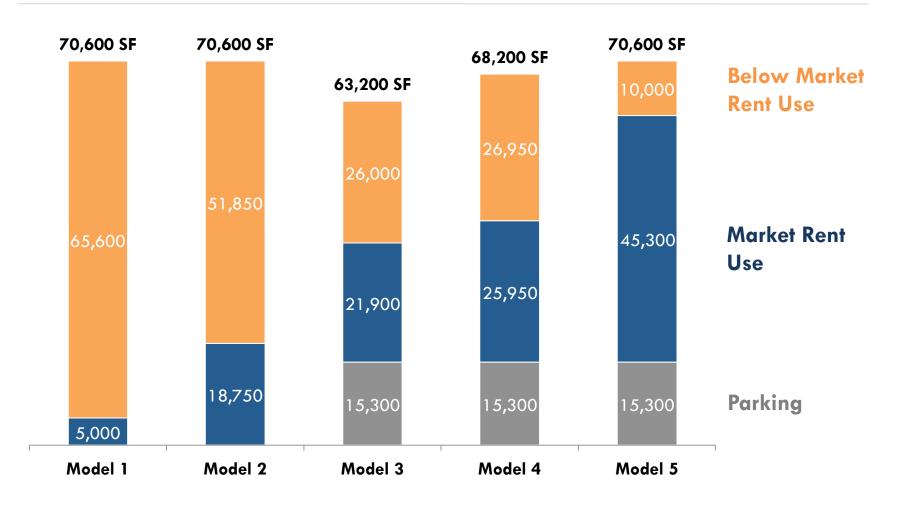


Existing Foundry space



Potential space activation

## **HR&A Tested Five Financial Models**



Public/Private Partnership: Design a feasible redevelopment program to balance the expectations of the public and private sectors to optimally align transactions structure.

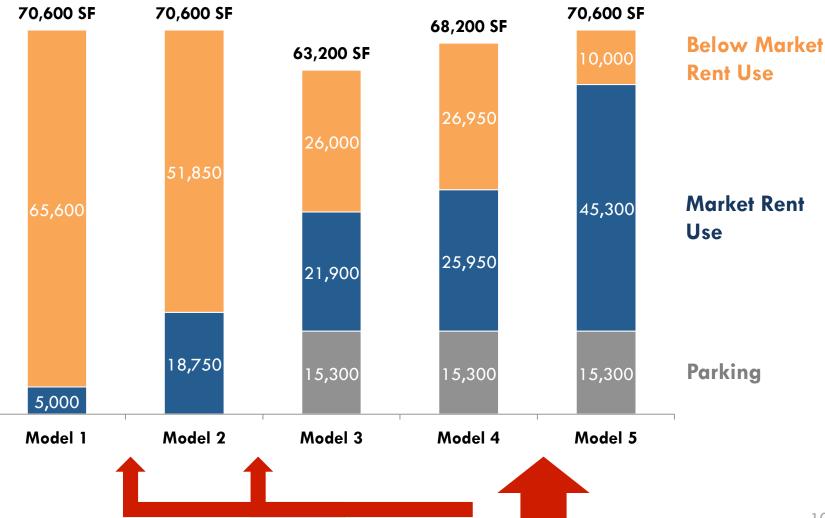
#### **Public Sector**

- City provides land and building
- City contribution for capital expenses
- CRA establish operating reserve
- CRA pre-development + oversight

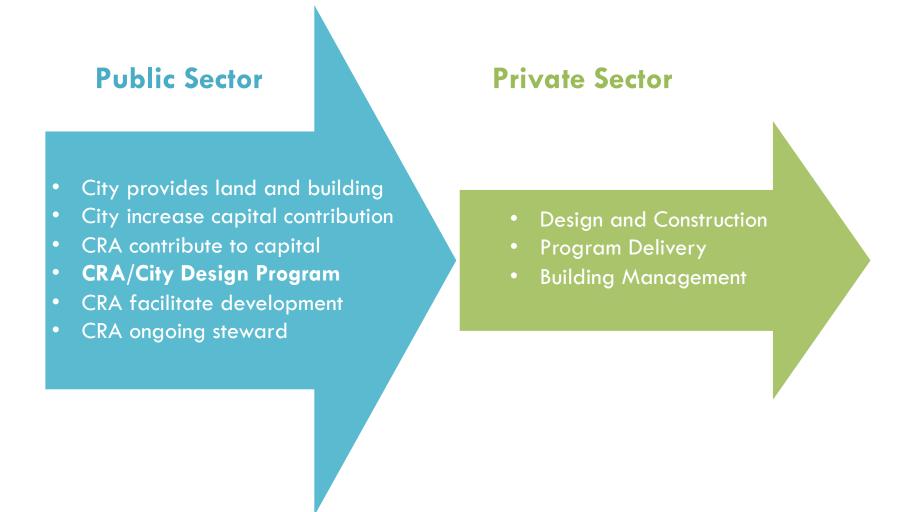
#### **Private Sector**

- Development expertise
- Equity Capital + financing
- Pays annual rent
- Devotes portion of building to below-market rent uses
- Operates + maintains building

# RFP Results Closer to Model 5 Testing Concepts to Approach Models 1 to 3



Public/Private Partnership: Increase role of public sector as developer, private sector entities providing building programs as tenants

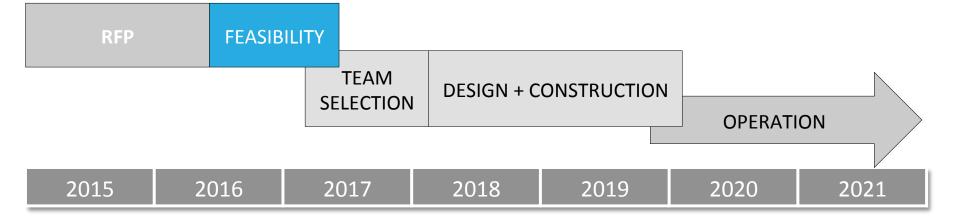


# **Revised Approach**

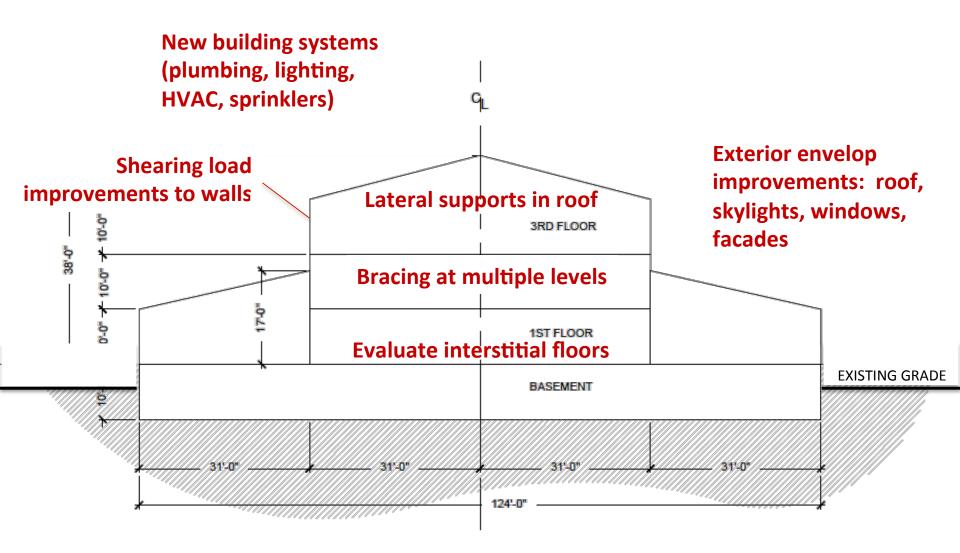
#### **Proposal – CRA Centered**

- 1. Feasibility
- 2. Designer Selection
- 3. Development Manager
- 4. Contractor Selection
- 5. Property Management
- 6. Program Tenants

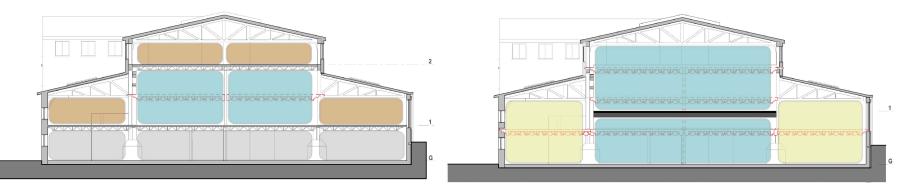




## **Base Building Improvements**



## **Building Redevelopment: Design Studies**



#### **Key Design Questions**

- 1. Large Volume Spaces
- 2. Parking
- 3. Entry & Circulation
- 4. Program Flexibility

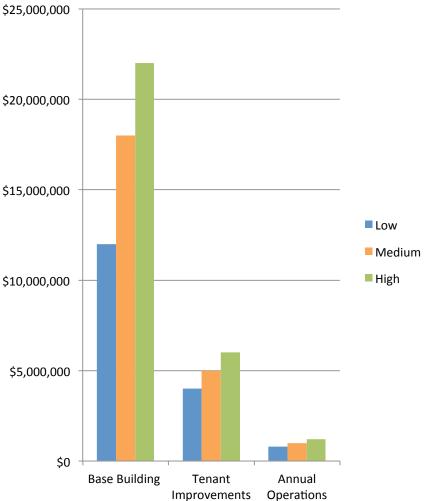
## **Building Redevelopment: Feasibility Factors**

#### **Key Capital Factors**

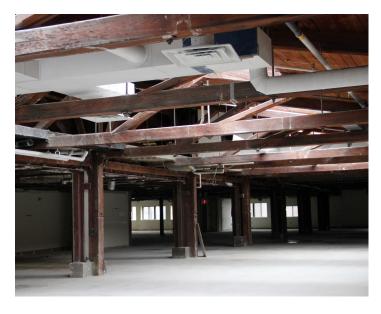
- 1. Intermediate Floors
- 2. Parking / Circulation
- 3. Envelop Additions
- 4. Specialty Equipment

#### **Key Operational Factors**

- 1. Proportion of Specific Uses
- 2. Rent Levels for Community Uses \$5,000,000
- 3. Operational Pass Thru's
- 4. Management Expectations

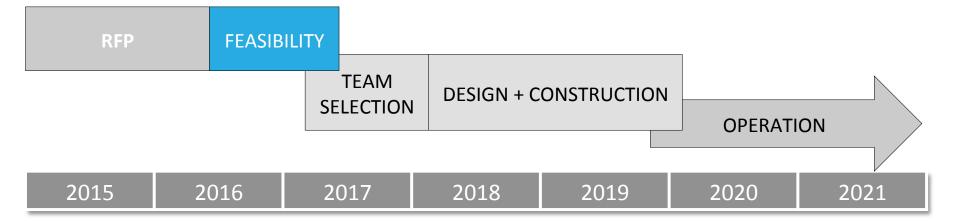


## **Revised Approach**



#### **CRA Considerations**

- 1. Capital Investment
- 2. Pre-Development Commitments
  - Development Manager
  - Designer
  - Contractor Selection
  - Property Management
- 3. Ongoing Stewardship Role





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