MFNH Project:

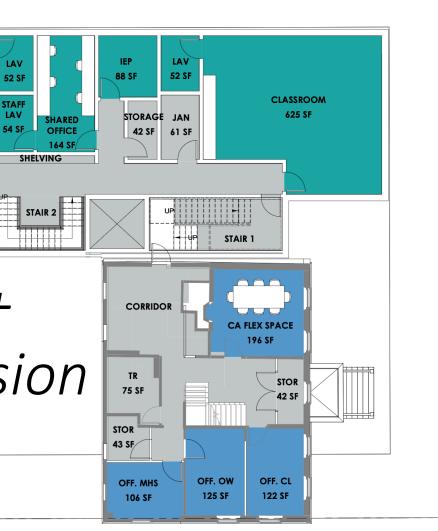
Affordable Home Ownership +

House Renovation and Expansion

625 SF



CRA Board Update 3.15.23



## Project History

- CRA bailout Line of Credit
- Land Sale Possibility
- CRA planning & design agreement
- Biomed Reality \$2M
- Historic Renovation CPA grant \$500K

Early 2023 - Moment of decision

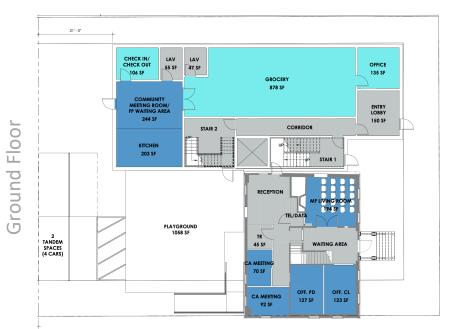


# Revised Project Summary



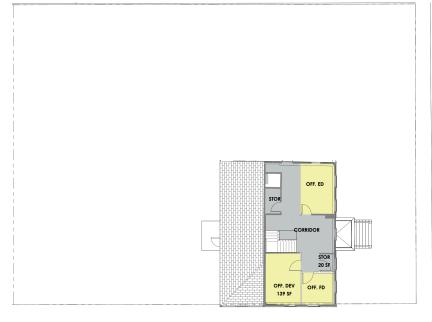
## Revised MFNH Concept Design







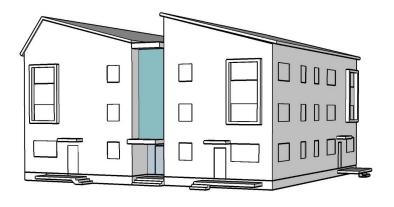






# Housing Initial Conceptual Design







#### Deal Mechanics

- CRA Team designs new facility
  - 50/50 Cost Sharing, CRA Financed
- Price new facility and check
- If yes then we sell land
  - Option Agreement
- MFH fundraises \$2.5M
- CRA creates over run finance tool
  - i.e. Partially forgivable loan



# Proposed MFNH Sources and Uses

- Does not include housing development costs
- Reflects assumed cost savings associated with smaller addition

| Sources               | Value        | Uses                     | Value       |
|-----------------------|--------------|--------------------------|-------------|
| CRA Land Payment      | *\$3,500,000 | Predevelopment / Loan    | \$250,000   |
| Com. Preservation Act | * \$500,000  | Full Design              | \$400,000   |
| BMR Development       | \$1,500,000  | Other Soft Costs         | \$550,000   |
| State Tax Credits     | \$200,000    | Renovation               | \$2,250,000 |
| Federal Tax Credits   | \$250,000    | New Construction         | \$4,400,000 |
| MFNH Fundraising      | \$2,500,000  | Construction Contingency | \$600,000   |
| Total                 | \$8,450,000  | Total                    | \$8,450,000 |



#### Expenses to Date and Proposed SD Cost Sharing

| Soft Costs        | Total Project Costs | MFNH      | CRA       |
|-------------------|---------------------|-----------|-----------|
| Operational Loan  | \$91,500            | \$91,500  |           |
| Design Team Costs | \$154,000           | \$77,000  | \$77,000  |
| Legal / Other     | \$83,000            |           | \$83,000  |
| Total             | \$328,500           | \$168,500 | \$160,000 |

Current Loan Agreement Cap = \$250,000

Balance Available to MFNH = \$81,500 (\$250,000 less \$168,500)

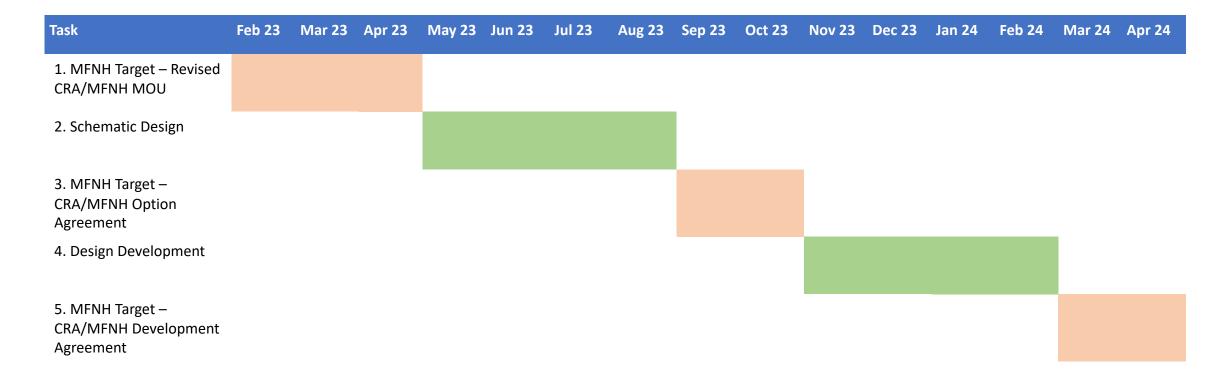
Cost Estimate for Design Expenses to Reach SD = Minimum of \$177,000

#### **Proposed SD Phase Cost Sharing**

MFNH = \$81,500 CRA = \$81,500 + Overage (Minimum Overage of \$14,000 = \$95,500)



### Timeline





#### Document Timeline

- Stabilization Loan Agreement
- Cooperation Agreement
  - Amendment 1
  - Amendment 2
  - Amendment 3
- Memorandum of Understanding Draft Spring 2023
  - CRA Board Meeting 3/15
  - MFNH Board Meeting 4/27
- Option Agreement Parking Lot Fall 2023
- Development Agreement / P&S Agreement Winter/Spring 2024
- Project Loan Agreement (if needed)

