# Amendment Three of the Cooperation Agreement between the CRA and Margaret Fuller Neighborhood House dated April 18, 2019

This amendment (Amendment Three) is made this \_\_th day of December 2021, by and between the Cambridge Redevelopment Authority (CRA) and Margaret Fuller Neighborhood House (MFNH), together referred to as "The Parties". Amendment Three replaces the Cooperation Agreement made and entered into by The Parties on April 18, 2019 and amended on December 19, 2019 and June 22, 2020 (the "Agreement").

MFNH and the CRA continue to advance a project for the redevelopment of MFNH's property at 71 Cherry Street. However, further design work is required before a joint development agreement can be signed. MFNH requires clarity on project deliverables and budget before entering into an option agreement to sell its land to the CRA for the purpose of affordable ownership housing development. The CRA requires a commitment for its ability to purchase that land for that use before making further significant financial and staffing commitments to the project. This amendment allows for progress towards the needs of each party and an eventual development agreement.

In consideration of the mutual provisions and covenants contained herein, and in the Agreement, and for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the CRA and MFNH, intending to be legally bound, agree as follows:

The obligations outlined below replace all Obligations and Timelines detailed in the Agreement and in Amendments One and Two.

# **Project Scope**

The Project shall include the components outlined in Exhibit A, which are subject to adjustment by mutual agreement during the Schematic Design phase.

# **Schematic Design Phase and Cost Sharing**

The Parties will equally share in the payment of Schematic Design Phase expenses (to include designer fees, real estate development consultant fees, owner's project management fees and cost estimate). Schematic Design Phase fees are expected to be at least \$161,475, but not exceed \$197,010, and are expected to be incurred between December 1, 2021 and February 28, 2022.

MFNH may draw down on its Line of Credit with the CRA to cover its portion of Schematic Design Phase expenses.

All Schematic Design Phase expenses are part of the total project budget which will be finalized at the end of the Schematic Design Phase. Financial investments made by the MFNH and CRA

towards the Schematic Design phase will count towards each party's total contribution to the total project budget for the MFNH portion of the project.

The expected total project budget for the Historic Preservation and New Addition portions of the project is attached as Exhibit C.

# **Both Parties agree to the following Project Implementation Steps:**

- The core project team includes MFNH's Executive Director and Finance Director, and CRA staff. This team will jointly advance the project including coming to agreement on design decisions and on selections of project partners and contractors. The core project team will incorporate advice provided by Maura Camosse-Tsongas of Stone Soup Collaborative, Studio G Architects, the selected OPM, and each Party's board members, when engaged by staff.
- The Parties agree to work in good faith towards project milestones in order to meet key funding deadlines for Historic Tax Credits (HTC) and the Community Preservation Act (CPA) outlined in the draft timeline in Exhibit B. HTC and CPA funds are expected to be essential sources of income for the project budget.
- The Parties will jointly select an Owner's Project Manager following the CRA's use of a public selection process, to provide construction expertise and management during the design phases and through construction and project close out. Target date: November 2021
- The CRA will sign a contract with Studio G architects, the jointly selected designer who conducted the project's 2020 Feasibility Study to continue to facilitate the design of the project scope through Schematic Design. Target Date: November 2021
- The Parties will come to agreement on a Schematic Design. At that time the Parties will also come to agreement on the project budget, and enter into a Development Agreement that will define the Parties' relationship throughout the rest of the design phases, construction, and project close out. Target Date: March 2022
- CRA and MFNH staff will provide project updates to Port residents and other Cambridge residents and City officials via mass emails and social media through fall 2021 and winter 2022. In winter 2022, CRA and MFNH staff will jointly hold community meetings to provide more direct project updates. Regular public communication and engagement will occur throughout the remaining project phases.
- Item 10 of the Agreement dated April 18, 2019 is updated to read as follows:

If the Parties are unable to sign a Development Agreement within 90 days following receipt of the Schematic Design cost estimate; or If the MFNH decides to take no action, or to sell or lease its parking lot to a party other than the CRA for redevelopment, then the CRA will consider fifty percent (50%) of the initial Soft Costs related to the Feasibility Analysis as credit that has been drawn under the Loan Agreement between the CRA and MFNH with mortgage and promissory

notes signed on April 12, 2019, for an amount not to exceed fifty thousand dollars (\$50,000). The Loan Agreement provides for credit of \$250,000. Up to \$200,000 can be drawn by MFNH for operating expenses; The remaining \$50,000 cannot be used for operating expenses; it will only be used for feasibility soft costs, as needed, per this section.

Signed By:		
Thomas Evans, Executive Director Cambridge Redevelopment Authority	Date	
Kimberly Massenburg, Executive Director Margaret Fuller Neighborhood House	 Date	

# **Exhibit A of Amendment Three: Project Scope**

This list represents the shared understanding of both parties as of November 2021. The Scope may change during the Schematic Design phase under mutual agreement of The Parties.

# **Infill Housing**

- New construction of approximately 10,000 12,000 square feet of income restricted ownership housing on the portion of the lot that now provides surface parking. This use will require subdivision of the lot.
- Units with 1-3 bedrooms, maximizing the number of multiple bedroom units as possible.
- Parking spaces to serve the condominiums.

### **MFNH Historic House Renovation**

 Renovation of the historic house to meet current fire and safety codes, create accessible program and/or office space on the first floor, improve building systems and building envelope, and, to the extent budget allows, interior renovations for improved program space. Renovation will be limited to the extent possible.

#### MFNH Addition

• Approximately 6,500 square feet of program space in a new addition, preferred to be located on the approximately footprint of the current basement addition. The addition is expected to house the food pantry on the basement level and childcare space above.

Between the historic house and the new program space, the MFNH space will include:

- New above ground afterschool program space for 48 children,
- Expanded food pantry and storage,
- Expanded and improved community advancement space, including flexible use spaces that may accommodate different uses as programs change or grow over time
- Improved accessible meeting room replacing the space now on the 2<sup>nd</sup> floor in the historic house, and
- Improved staff offices.

# **Site Features for MNFH Facility**

- 4 parking spaces for MFNH use, potentially under a shared parking agreement with the housing
- Children's play area

# Exhibit B of Amendment Three: Project Timeline Highlights

### 2021

November Select OPM

Finalize fee and contract language with Studio G

CRA and MFNH (Dec) boards approve Agreement Amendment

Community Outreach/Update via web, email, social media

December Sign Studio G & OPM contracts

Schematic Design Starts

Develop draft language for Development Agreement

2022

January Refine Development Agreement language

Meeting with Cambridge Historical Commission (CHC) Community Zoom meeting(s) for update and input

"Silent" kick off of MFNH Capital Campaign

February Incorporate CHC comments, agree on final Schematic Design

Refine Development Agreement language

Conduct Cost Estimate Finalize Project Budget

March Finalize Development Agreement language

Submit Project Notification Form (PNF) to MA Historic

April Board votes and signatures on Development Agreement

PNF response from MA Historic with feedback on site plan proposal

May 25% Design Development drawings completed

Start zoning process

June Federal Part 1 submitted for Historic Tax Credits

CPA application to City of Cambridge

July 50% design development drawings completed

Second cost estimate (and value engineering of budget as needed)

August Mass Historic tax credit application, Part 1 and Part 2

September CPA decisions

Fall 2022 Construction drawings complete

2023

January Second State Tax credit round

Contractor bidding (if not using 149a/Construction Manager at Risk)

April Third State Tax credit round

Spring 2023 Start of construction (pending appropriate relocation of services)

NOTE: This timeline focuses more on near term milestones. A more complete timeline will be developed during the schematic design phase.

# Exhibit C of Amendment Three: Draft Project Budget for MFNH Historic Renovation and New Addition

This budget is only for the MFNH program space. The CRA will be solely responsible for the project budget for the affordable ownership housing.

**This budget is an estimate.** The CRA and MFNH will jointly develop a final project budget at the conclusion of the Schematic Design Phase. The Parties will amend the budget mutually only as necessary throughout all project phases. The Development Agreement will provide more detail.

PROJECT USES: MFNH Renovation & Expansion					
	Total Sq Ft	Cos	t Per Sq Ft	То	tal Cost
Historic renovation construction	3168	\$	300	\$	950,400
New addition construction	6500	\$	350	\$	2,275,000
Construction contingency			7%	\$	225,778
Soft Costs			25%	\$	862,795
MFNH Existing Debt*				\$	487,000
Total Project Uses (Expenses)				\$	4,800,973

<sup>\*</sup> Debt that has been taken out against the property must be paid off in order for MFNH to sell its land for the housing portion of the project

PROJECT SOURCES: MFNH Renovation & Expansion		
Cambridge Community Preservation Act	\$ 350,000	
Federal Historic Tax Credits**	\$ 548,318	
Land & Project Payment from CRA	\$ 3,000,000	
MFNH Equity	\$ 902,655	
Total Project Sources (Income)	\$ 4,800,973	

<sup>\*\*</sup> We may also pursue State Historic Tax Credits. However, they are much more difficult to secure, and so are not assumed to be part of the project sources

Size Assumptions (to be further finalized during design phases)	Sq Ft
New construction - after school	4,500
New construction - food pantry (and potentially other program uses)	2,000
Total New Construction	6,500
Existing house Reno - 1st Fl	1,584
Existing house Reno - 2nd Fl	1,584
Existing house Reno - 3rd Fl	0
Existing house Reno - basement	0
Total Renovation	3,168
Total Project Size	9,668

# **Exhibit D of Amendment Three: Estimated Schematic Design Phase Budget**

		Fatimated	
Itam	Vendor	Estimated Cost	Notes
Item	vendor	Cost	Notes
			This fee will count towards a not to
			exceed percentage of total
			development costs (6.9%) and
Design Services (includes			maximum total dollar fee, which will
cost estimate and other	Studio G (pending		be fianlized with Studio G at the end
subconsultant)	agreement on fee)	\$133,000	of schematic design.
Subconsuitanti	agreement on ree;	7133,000	of schematic design.
			UTC and back and the same and
			HTC applications will be submitted
			right after the SD phase, so the bulk
			of the expense happens at this time.
			During future phases, there may be
Little die Teil Conditi (UTC)			around \$2,000 in consulting fees to
Historic Tax Credit (HTC)	Faciles / Dries Laves	¢4.6 F00	submit subsequent state tax credit
Consultant	Epsilon / Brian Lever	\$16,500	applications.
	Stone Soup Collaborative		- · · · · · · · · · · · · · · · · · · ·
Real Estate Development	/ Maura Camosse	¢0.500	Estimated at 50 hours over the course
Consultant	Tsongas	\$9,500	of SD. Fee at \$190 per hour
			Estimated at 15 hours over the course
			of SD. Assumed fee at \$165 per hour
Owner's Project Manager	TBD	\$2,475	(TBD after contract negotiated)
Estimated Cost for		<del>+=,</del>	(122 area community)
Services Known to be			
Needed:		\$161,475	
		, ,	This is a not to exceed figure. The
Investigative			total will depend on the extend of
subconsultants outside of	Varies: geotechnical		exploration needed. Investing in early
architecture contract,	engineer, geo		analysis and exploration will save the
which may be necessary	environmental engineer,		project time and money in later
during SD	hazmat consultant	\$35,535	phases
Schematic Design Budget,			If this is the total, each party's
expected maximum:		\$197,010	current share will be \$98,505

This budget does not include incidentals, such as flyers for community outreach that CRA and MFNH will cover as items arise.

This budget will be paid for equally by the CRA and MFNH (MFNH will draw from its Line of Credit). These costs are part of the total project budget. Each party's contribution will count towards its contribution to the total project budget that the parties will agree to after SD.